



Unify School Project

Plot 144 Oganiru Estate  
Awka, Anambra State  
+234803822692

# **KLIPBOARD OEM HANDBOOK**

## The Company

Unify School Project is an Education Technology company that is dedicated to providing improved education solutions through the use of innovative technology. Our mission is to leverage on ICT to bring educational services to improve learning, enhance proper management and accountability in schools. Our deep understanding of Software Development technologies in development of complex software systems for education purposes have placed us in an advantageous position to provide seamless solutions.

## Overview

Presently, the school management solution market is dominated by two basic types of suppliers. The first are the non-professionals that offer their products but are not able to give after sales services, they are not there to handle issues with training, fixing bugs, etc. They just sell their solution and are on their way. The second set are the ones that put a heavy price tag on their product, making it impossible for schools to key in.

The reason why school management solutions fail to evolve (especially in Nigeria) is because of the complex nature of the software itself. Very few companies have paid detailed attention to understand the peculiar nature of problems faced by these schools.

Klipboard SIMS was born from a constant fellowship with schools in both urban and rural areas in Nigeria. We paid adequate attention to understand what the pains of effectively running a school are and iterated our way through building a system that addresses these pains.

## Core Goals of our OEM Program

1. To get our services across to schools far and wide that are in need of them.
2. To empower Companies with all the technology infrastructure and technical support needed to run a profitable business selling school Information management software.
3. Allow companies retain most of the generated revenues from their clients while enjoying an unprecedented first class technology solutions.
4. Share the experience we have gathered over the years with prospective OEM partner to enable them navigate their way through the sales process and effective client management

5. Bring in partners who are specifically focused on re-selling and delivering the Klipboard platform and services.
6. Build customized solutions for Education Technology companies who use the Klipboard platform while they focus managing their clients and providing the support they need.

## ADVANTAGES OF OEM SERVICES

1. We have done the hard work of employing and paying some of the best software developers. The overhead of building and maintaining complex software system will be taken away from you.
2. No need to employ and pay expensive developers.
3. Klipboard is actively developed by a team of dedicated software developers and education experts. You are guaranteed to get the best and latest education technology in this constantly evolving industry.

## BASIC REQUIREMENT

1. Prospective OEM partners must be a registered company.
2. Must have a minimum of 10 schools as client base.
3. Should have a team of technical staff ready to be trained.

## SERVICES AND INFRASTRUCTURE PROVIDED

Software Infrastructure and services

1. A dashboard for OEM Partner where they can manage their schools effectively.
2. Amazon AWS private VPS hosting.
3. OEM partner would have an instance of the Klipboard platform deployed to their servers.
4. Dedicated technical support manager.
5. Robust technical support for partners (Online & Offline).
6. Private API integration for developers who want to integrate into our system.
7. Payment integration like **Interswitch book-on-hold, Interswitch web-pay, Interswitch quickteller, Remitter and paystack.**

## Data Migration and Seamless On-Boarding

1. Developed custom migration scripts to migrate data from existing platform of OEM partners.
2. Provide video tutorials and physical training for OEM Partners Staff.

## Custom Development Services.

1. Free customization Services to suit clients needs (4 month free)
2. Software Development Consulting Services (3 Months Free)
3. Customization services to adapt the solution to Tertiary institution environment.

## Training and Support Services.

1. Online videos on all Klipboard Modules
2. Physical technical training for technical staff
3. general training for management and tech support staff

## **KLIPBOARD MODULES:**

### **STUDENT ENROLLMENT APPLICATION**

Klipboard offers industry leading School & College Student Enrollment System that delivers simplicity and convenience to better manage a growing number of enrollments. It radically saves time, resources and costs involved by alleviating manual work and paper based processes. Students' information can be keyed into the excel sheet format and uploaded with ease.

### **FEE MANAGEMENT AND ACCOUNTING MODULE**

Accurate fee generation and fee collection is one of the most important department in every school and college because this is major source of income. Our fee management software ensures the hassle free and paperless fee management almost saving 95 percent of manual work. It is markedly user friendly and a person with no knowledge of accounts can easily create fee heads,



make fee structures, generate fee dues and receive payments. Fee administrators can now use this school fee management software to create dynamic fee structures defining the type of fee to be collected from a specific grade and the time of collection. It comfortably handles multiple fee scenarios and can devise custom fee rules accordingly and as needs arise, one can modify rules or add new ones. Invoices are created and printed just by the click of a button. Debtors can easily be identified also by the click of a button. Klipboard's financial management module also has a provision for entering expenses. The system automatically calculates the total profit the school is making at any particular point in time, making it possible for the school's management to plan effectively

### **SCHOOL MANAGEMENT MODULE ( CLASS, COURSE, STAFF, STUDENT)**

Klipboard's school management module allows the client to create and manage students, classes, courses and staff. You can create an unlimited number of classes categories, class levels and class arms. An unlimited amount of courses can be created and assigned to different classes.

### **GRADING AND RESULT PROCESSING MODULE**

Klipboard's grading and result processing module is robust. Multiple Grade remarks, Continuous assessment/exam profiles and behaviour and skills profiles can be created and assigned to different classes. Scores can be entered on our on-screen grading system or an excel grading template can be downloaded from klipboard, scores entered with ease on the excel sheets and uploaded to the software. Results are computed by the click of a button and generated results for the whole school can also be downloaded easily, just by clicking a button.

### **ONLINE RESULT CHECKER**

Klipboard result checker module provides an easy way to publish results and allow students to check it online. With the module, you can specify if you want students to check results with pins or not. you can also generate pins and make them available for printing or can upload pins and specify a validity period if you wish to.

## CBT MODULE MODULE

Our CBT solution won the runner up award at the MTN organized hackerton back in lagos November 2015. Our unique solution is focused on addressing the challenges faced by schools which includes lack of internet connection, simplicity and ease of use. The CBT module is deeply integrated to leverage with our the CORE of klipboard capabilities to provide seamless online examination administration and management.



## INVENTORY MODULE.

Klipboard's inventory module helps schools keep record of their inventory. Supplies made to the school are recorded and the cost of acquiring the materials are also recorded. Suppliers records are also entered for easy access and communication .

## NEWSLETTER MODULE.

Klipboard's newsletter module helps schools keep generate newsletter in a drop dead easy way, We automatically include students details and generate personalized newsletter for each student. This can be used for sending personalized messages to student's parent or guardian regarding issues that concern the student and It makes the parents feel that their children are taken care of in a personal and peculiar way.

## SCRATCH CARD PRINTING SERVICES

klipboard technologies can provide cost effective scratch card printing services for OEM partners who use scratch card for their students. Partners can simply place their scratch card orders from their admin dashboard and have it delivered to them.

## PRICING STRUCTURE

We have two models of pricing. A wholesome approach and a school based approach. Please contact us for pricing details

*“We are passionate about developing the best education technology software in Africa and working with your company reaffirms that commitment and puts us on track to achieving it. all prices are subject to further negotiations.”*

Unify School Project

[www.klipboard.com.ng](http://www.klipboard.com.ng)

+2348038226929